



**GENERAL SERVICES ADMINISTRATION
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAAdvantage.gov

Mission Oriented Business Integrated Services (MOBIS)

FSC Group: 874, Standard Industrial Group: 8742, FSC Class: R499

Contract number: GS-10F-0204S

PRICELIST CURRENT THROUGH MODIFICATION #PO-0011 DATED 03-14-2011

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at: www.fss.gsa.gov

Contract period: March 30, 2006 through March 29, 2016

Contractor's name: Apptis Inc.

**Address: 4800 Westfields Blvd.
Chantilly, Virginia 20151-1229**

Phone number: 703-745-6016

Toll Free number: 888-277-8478

FAX number: 703-745-1304

Contract Administration: Artalissa A. Dunn

Contractor's internet address: www.apptis.com

Contract administration source: gwac@apptis.com

Business size: Large

CUSTOMER INFORMATION:

1a. Awarded Special Item Number (SIN):

SIN 874-7 Program and Project Management Services

1b. Lowest Unit Price

See Page 14, “*Services Price List*” for fixed price hourly rates.

1c. Hourly Rates

See Page 14, “*Services Price List*”, for fixed price hourly rates and Page 7 “*Labor Category Descriptions*” of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services.

2. Maximum Order

For MOBIS Schedule Orders valued over \$1,000,000.00 or above, GSA recommends that the ordering agency seek price reductions.

3. Minimum Order

For MOBIS Schedule Orders, the Minimum Order amount is \$300.00

4. Geographic Coverage (delivery area)

The geographic coverage is Domestic and Overseas.

5. Point(s) of Production (city, county, and state or foreign country)

If the place of performance of any order under this MOBIS Contract, Apptis Inc. uses a facility located at a different address than in this Price List, the place of performance is as specified in the individual order.

6. Discount from List Prices or Statement of Net Price

Prices in this Price List are Government net prices. Basic discounts have been deducted. Contractor will accept LH and FFP.

7. Quantity Discounts

Quantity discounts will be on an order by order basis.

8. Prompt Payment Terms

Apptis Inc.’s prompt payment terms are net 30-days.

9a. Notification that Government Purchase Cards are Accepted at or Below the Micro-Purchase Threshold

Apptis Inc. will accept the Government-wide commercial purchase card for payments equal to or less than the micro-purchase threshold.

9b. Notification Whether Government Purchase Cards are Accepted or not Accepted Above the Micro-Purchase Threshold

Apptis Inc. will accept the Government-wide commercial purchase card for purchases exceeding the micro-purchase threshold.

10. Foreign Items (list items by country of origin)

Not applicable under this Schedule Contract.

11a. Time of Delivery

Delivery time will be specified on the Task Order.

11b. Expedited Delivery

Items available for expedited delivery are noted in this price list. Ordering Agencies may contact Apptis, Inc. for any expedited delivery requirements.

11c. Overnight and 2-day Delivery.

Items available for overnight and 2-day delivery are stated on individual orders. Ordering agencies may contact Apptis Inc. for any overnight and 2-day delivery requirements.

11d. Urgent Requirements

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract

Ordering Agencies may contact Apptis Inc. to effect a faster delivery.

12. F.O.B. Point(s)

Destination.

13a. Ordering Address(es).

Via mail: **Apptis Inc.**
4800 Westfields Boulevard
Chantilly, VA 20151

Via fax: 703-745-1304

Via e-mail: gwac@apptis.com

13b. Ordering Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address(es)

Apptis, Inc.
P.O. Box 75656
Baltimore, MD 21275-5656

15. Warranty Provision

Contractor's standard commercial warranty.

16. Export Packing Charges, if applicable

Not applicable under this Schedule.

17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level)

Contact Apptis, Inc. for Terms and Conditions associated with the Government Purchase Card.

18. Terms and Conditions of Rental, Maintenance, and Repair

Not applicable under this Schedule.

19. Terms and Conditions of Installation

Not applicable under this Schedule.

20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any Discounts from List Prices

Not applicable under this Schedule.

20a. Terms and Conditions for any Other Services

Not applicable under this Schedule.

21. List of Service and Distribution Points

Not applicable under this Schedule.

22. List of Participating Dealers

Not applicable under this Schedule.

23. Preventive Maintenance

Not applicable under this Schedule.

24a. Special Attributes such as Environmental Attributes

Not applicable under this Schedule.

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services

Not applicable under this Schedule.

25. Data Universal Number System (DUNS) Number

Apptis Inc.'s DUNS number is: 11-6207978

Apptis Inc.'s Cage Code is: 6Z424

26. Notification Regarding Registration in Central Contractor Registration (CCR) Database

Apptis Inc. has registered with the Central Contractor Registration (CCR) Database.

27. Uncompensated Overtime

Apptis Inc.'s labor rates are based on a forty-hour work week.

SIN 874-7 Program and Project Management Services

Contractors provide services to assist agencies in planning, initiating, managing, executing, and closing out mission-oriented business programs and projects. Services included are:

- Project leadership and communications with stakeholders
- Project planning and scheduling
- Earned value management support
- Project management, including performance monitoring and measurement
- Reporting and documentation associated with project/program objectives
- Stakeholders briefings, participation in required meetings, and related project support services
- Program integration services
- Project close-out services

All services must be provided and performed under the supervision/management of the contractor's Project Manager or Program Manager. Services provided under SIN without an accompanying Program/Project Manager labor category are prohibited.

The primary purpose and preponderance of work for any project award under this SIN must be for professional business services. Services covered by other GSA Schedules shall only be included in the project scope if they are directly related to the successful accomplishment of the project and are incidental to the overall effort. It is the responsibility of the Contracting Officer placing the order to make this determination.

LABOR CATEGORY DESCRIPTIONS
SIN 874-7
PROGRAM AND PROJECT MANAGEMENT SERVICES

Labor Category	Labor Category Description	Education	# Years Experience
Analyst V	Manages a diverse functional group that designs and implements complex organizational change that addresses structural, process and behavioral factors. Manages and develops strategic, business and action planning; organizational assessments; cultural change programs; and business improvements. Provides leadership in Government and industry meetings, briefings, and forums to facilitate the exchange of ideas and concepts. Performs other related duties as assigned.	Bachelors or Equivalent Experience	12+
Analyst IV	Supervises a diverse functional group that designs and implements complex organizational change that addresses strategic, structural, process and behavioral factors. Supervises the development of strategic, business and action planning; organizational assessments; cultural change programs; and business improvements. Provides supervision in Government and industry meetings, briefings, and forums to facilitate the exchange of ideas and concepts. Performs other related duties as assigned.	Bachelors or Equivalent Experience	8 - 12
Analyst II	Assists a diverse functional group that designs and implements complex organizational change that addresses strategic, structural, process and behavioral factors. Assists in developing strategic, business and action planning; organizational assessments; cultural change programs; and business improvements. Performs other related duties as assigned.	Bachelors or Equivalent Experience	3 - 4
Analyst I	Assists a diverse functional group that designs and implements complex organizational change that addresses strategic, structural, process and behavioral factors. Assists in developing strategic, business and action planning; organizational assessments; cultural change programs; and business improvements. Performs other related duties as assigned.	Bachelors or Equivalent Experience	0 - 2
Consultant V	Researches and analyzes operational data to perform management and organizational assessments. Provides management overview in operation, process and procedural appraisals. Implements and designs complex organizational change, which addresses strategic, structural, process and behavioral factors. Manages a diverse group of functional activities. Manages and provides leadership in developing strategic plans, business plans, organizational assessments, cultural change programs and business process and productivity improvements. Prepares, conducts and develops trend information. Simulates complex operational environments to evaluate proposed changes to operational environments. Assists clients in implementing improvements and reforms in compliance with regulations and policy i.e., the Government Performance and Result Act, executive order for labor management partnerships, etc. Performs other related duties as assigned.	Bachelors or Equivalent Experience	15+

Consultant IV	<p>Researches and analyzes operational data to perform management and organizational assessments. Provides management overview in operation, process and procedural appraisals. Implements and designs complex organizational change, which addresses strategic, structural, process and behavioral factors. Supervise a diverse group of functional activities. Supervises the development of strategic plans, business plans, organizational assessments, cultural change programs and business process and productivity improvements. Prepares, conducts and develops trend information. Simulates complex operational environments to evaluate proposed changes to operational environments. Assists clients in implementing improvements and reforms in compliance with regulations and policy i.e., the Government Performance and Result Act, executive order for labor management partnerships, etc. Performs other related duties as assigned.</p>	Bachelors or Equivalent Experience	11 - 14
Consultant III	<p>Researches and analyzes operational data to perform management and organizational assessments. Provides management overview in operation, process and procedural appraisals. Implements and designs complex organizational change, which addresses strategic, structural, process and behavioral factors. Assists in the development of strategic plans, business plans, organizational assessments, cultural change programs and business process and productivity improvements. Prepares, conducts and develops trend information. Simulates complex operational environments to evaluate proposed changes to operational environments. Assists clients in implementing improvements and reforms in compliance with regulations and policy i.e., the Government Performance and Result Act, executive order for labor management partnerships, etc. Performs other related duties as assigned.</p>	Bachelors or Equivalent Experience	7 - 10
Consultant II	<p>Researches and analyzes operational data to perform management and organizational assessments. Provides management overview in operation, process and procedural appraisals. Implements and designs complex organizational change, which addresses strategic, structural, process and behavioral factors. Assists in the development of strategic plans, business plans, organizational assessments, cultural change programs and business process and productivity improvements. Prepares, conducts and develops trend information. Simulates complex operational environments to evaluate proposed changes to operational environments. Assists clients in implementing improvements and reforms in compliance with regulations and policy i.e., the Government Performance and Result Act, executive order for labor management partnerships, etc. Performs other related duties as assigned.</p>	Bachelors or Equivalent Experience	4 - 6
Consultant I	<p>Researches and analyzes operational data to perform management and organizational assessments. Provides management overview in operation, process and procedural appraisals. Implements and designs complex organizational change, which addresses strategic, structural, process and behavioral factors. Assists in the development of strategic plans, business plans, organizational assessments, cultural change programs and business process and productivity improvements. Prepares, conducts and develops trend information. Simulates complex operational environments to evaluate proposed changes to operational environments. Assists clients in implementing improvements and reforms in compliance with regulations and policy i.e., the Government Performance and Result Act, executive order for labor management partnerships, etc. Performs other related duties as assigned.</p>	Bachelors or Equivalent Experience	0 - 3
Manager IV	<p>Acts as the contract management liaison in a given project. Consults with contracting officials and managers to fully define and interpret organizational assessment requirements and implement solutions. Plans, organizes, coordinates and controls overall activities of programs and projects. Manages a diverse functional group and provides technical direction and program oversight to ensure that all efforts conform to the terms and conditions of the order. Monitors and reports on work accomplishments and cost and labor hour status. Investigates reported problems and initiates actions to provide expedient resolution. Provides program management representation and leadership in industry meetings. Performs internal planning and provides guidance and management structure for tracking progress of assigned work. Performs other related duties as assigned.</p>	Bachelors or Equivalent Experience	14+

<p>Manager III</p>	<p>Consults with contracting officials and managers to fully define and interpret organizational assessment requirements and implement solutions. Plans, organizes, coordinates and controls overall activities of programs and projects. Provides supervisory technical direction and program oversight to ensure that all efforts conform to the terms and conditions of the order. Monitors and reports on work accomplishments and cost and labor hour status. Investigates reported problems and initiates actions to provide expedient resolution. Provides program management representation and leadership in industry meetings. Performs internal planning and provides guidance and management structure for tracking progress of assigned work. Performs other related duties as assigned.</p>	<p>Bachelors or Equivalent Experience</p>	<p>9 - 13</p>
<p>Manager II</p>	<p>Assists contracting officials and managers to fully define and interpret organizational assessment requirements and implement solutions. Assists with the planning, organizing, and coordinating of activities of programs and projects. Assists with providing technical direction and program oversight to ensure that all efforts conform to the terms and conditions of the order. Monitors and reports on work accomplishments and cost and labor hour status. Investigates reported problems and initiates actions to provide expedient resolution. Performs other related duties as assigned.</p>	<p>Bachelors or Equivalent Experience</p>	<p>7 - 9</p>
<p>Manager I</p>	<p>Assists contracting officials and managers to fully define and interpret organizational assessment requirements and implement solutions. Assists with the planning, organizing, and coordinating of activities of programs and projects. Assists with providing technical direction and program oversight to ensure that all efforts conform to the terms and conditions of the order. Investigates reported problems and initiates actions to provide expedient resolution. Performs other related duties as assigned.</p>	<p>Bachelors or Equivalent Experience</p>	<p>3 - 6</p>
<p>Project Coordinator III</p>	<p>Manages and oversees the preparation of management plans, reports, and deliverables. Coordinates schedules to facilitate completion of tasks, training sessions, deliverables, Work Request reviews, briefings, electronic meetings, and surveys. Performs analysis, development, and review of program administrative operating procedures. May give guidance and direction to other support staff. Performs other related duties as assigned.</p>	<p>Bachelors or Equivalent Experience</p>	<p>12+</p>
<p>Project Coordinator II</p>	<p>Provides supervision in preparing management plans, reports, and deliverables. Coordinates schedules to facilitate completion of tasks, training sessions, deliverables, Work Request reviews, briefings, electronic meetings, and surveys. Performs analysis, development, and review of program administrative operating procedures. May give guidance and direction to other support staff. Performs other related duties as assigned.</p>	<p>Bachelors or Equivalent Experience</p>	<p>4 - 11</p>
<p>Project Coordinator I</p>	<p>Liaison for the staff when they are out of the office, and coordinates getting information to them in a timely manner. Assists in preparing management plans, reports, and deliverables. Coordinates schedules to facilitate completion of tasks, deliverables, Work Request reviews, briefings, electronic meetings, and surveys. Performs analysis, development, and review of program administrative operating procedures. Performs other related duties as assigned.</p>	<p>Bachelors or Equivalent Experience</p>	<p>0 - 3</p>

Configuration Mgmt	Provides configuration identification, change control, status accounting and deficiency reporting support. Performs project tasks involving application of specialized technical skills and knowledge to develop or integrate systems, subsystems or models. Provides expertise in the reorganization and analysis of specific system designs. Also supports analyses, selects/prioritizes, controls and evaluates phases of enterprise processes for new and existing systems/initiatives, as well as for documents created (i.e., drafts, baseline, comment, dispositions, library, etc.). Ensures appropriate documentation is approved and placed on contract for establishment of client-controlled baselines. Works with the Integrated Product Team as a part of an acquisition, test or development program. Performs other related duties as assigned.	Bachelors or Equivalent Experience	6
Engineer IV	Manages a diverse functional group that performs engineering evaluations from a systems and improvement perspective. Provides a range of techniques that may be employed to identify problems. Manages and performs quality program assessments to develop recommendations for eliminating system alignment problems that affect productivity, reliability, quality of product or service, and overall customer satisfaction. Develops directives including the design, development, documentation and implementation of new processes. Performs other related duties as assigned.	Bachelors or Equivalent Experience	12+
Engineer III	Supervises a diverse functional group that performs engineering evaluations from a systems and improvement perspective. Provides a range of techniques that may be employed to identify problems. Provides supervision in performing quality program assessments to develop recommendations for eliminating system alignment problems that affect productivity, reliability, quality of product or service, and overall customer satisfaction. Assists in the development of directives including the design, development, documentation and implementation of new processes. Performs other related duties as assigned.	Bachelors or Equivalent Experience	8 - 11
Engineer II	Performs engineering evaluations from a systems and improvement perspective. Provides a range of techniques that may be employed to identify problems. Assists in performing quality program assessments to develop recommendations for eliminating system alignment problems that affect productivity, reliability, quality of product or service, and overall customer satisfaction. Reviews production standards. Performs other related duties as assigned.	Bachelors or Equivalent Experience	4 - 7
Engineer I	Assists in performing engineering evaluations from a systems and improvement perspective. Provides a range of techniques that may be employed to identify problems. Assists in performing quality program assessments to develop recommendations for eliminating system alignment problems that affect productivity, reliability, quality of product or service, and overall customer satisfaction. Reviews production standards. Performs other related duties as assigned.	Bachelors or Equivalent Experience	0 - 3
Quality Specialist	Evaluates and reviews work products, such as software applications, computer-based training, documentation, hardware systems installations, and other equipment systems. Conducts formal and informal reviews to determine quality. May lead a team of quality assurance analysts. General experience includes working with quality control methods and tools. Performs other related duties as assigned.	Bachelors or Equivalent Experience	5

<p>Technical Writer II</p>	<p>Develops, drafts, revises and edits reports, articles, manuals, specifications, presentation materials, and other technical documents, using rough outlines and materials. Resultant documents may be used to show managerial or organizational improvements, including developmental, consultative or implementation efforts. Interprets information obtained through research and provided by technical specialists. Applies knowledge of document content and format standards to prepare, edit and publish technical materials. Provides editorial and quality assurance support for documents, functional descriptions, system specifications, user manuals, reports, training materials and other client deliverables to support and/or participates in formal and informal reviews at pre-determined points throughout the development cycle. Performs other related duties as assigned.</p>	<p>Bachelors or Equivalent Experience</p>	<p>5 - 8</p>
<p>Technical Writer I</p>	<p>Supports the preparation of presentation graphics and the development of contract deliverables and reports by developing and updating graphic presentations to improve the quality and enhance the usability of the documents. Applies knowledge of word processing to perform page layouts, graphics layouts, and proper selection and use of English language and grammar to develop, draft, edit and revise User Manuals, Operating Guides, reports and presentation materials for corporate and/or stand alone computing applications. Applies knowledge and basic understanding of all aspects of proofreading, including grammar and spelling. Performs other related duties as assigned.</p>	<p>Bachelors or Equivalent Experience</p>	<p>0 - 4</p>

**EQUIVALENCY SUBSTITUTION TABLES
TABLE 1**

Years of Experience For Education			
Requirement	Equivalency 1	Equivalency 2	Comments
Ph.D.	Masters Degree and 3 years experience	Bachelors Degree +5 years experience	Equivalency years of experience substitution must be in a related field
Masters Degree	Bachelors Degree and 2 years experience	6 years experience	Equivalency years of experience substitution must be in a related field
Bachelors Degree	Associates Degree and 2 years experience	4 years experience	Equivalency years of experience substitution must be in related field
Associates Degree	High School Diploma or Technical School and 2 years experience	None	Equivalency years of experience substitution must be in related field
Subject Matter Certification	Up to a Bachelor's Degree	Up to 5 years experience.	Please refer to the table below for details on Subject Matter Certification
Up to 10 years experience	Masters Degree and 4years experience	Bachelors Degree and 6 years experience	
5 years experience	Bachelors Degree and 1year experience	Associates Degree and 3 years experience	
4-6 years related Experience	Ph.D., Masters or Bachelor's Degree	Associates Degree and 2 years experience	

**EQUIVALENCY SUBSTITUTION TABLES
TABLE 2**

Subject Matter Certifications For Years of Experience	
Certification Level	Equivalent Years of Experience
Associate Level Certifications	
Cisco CCNA or CCDA	1
Microsoft MCP or MCSA	1
Storage Networking Industry Association (SNIA) Certified Professional	1
SNIA Certified SE	1
Professional Level Certifications	
EMC Implementation Engineer	3
EMC Technology Architect	3
Network Appliance NCSE	3
Cisco CCNP, CCVP, CCDP, CCSP	3
Microsoft MCSE or MCSS	3
VMWare VCP	3
SNIA Certified Architect	3
Network Appliance NCDA	3
Project Manager Institute PMP	3
Expert Level Certifications	
EMC Implementation Engineer – Expert	5
EMC Technology Architect – Expert	5
Network Appliance ASAP	5
Cisco CCIE	5
Microsoft MCDBA	5
SNIA Storage Network Expert	5
ISC – CISSP	5

Note: Certifications may be added or substituted.

**SERVICES PRICE LIST
SIN 874-7
PROGRAM AND PROJECT MANAGEMENT SERVICES**

SIN 874-7					
Program Integration and Project Management Services					
Contractor Site / Apptis Site / Off-Site Rates					
Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
	3/30/2011	3/30/2012	3/30/2013	3/30/2014	3/30/2015
	3/29/2012	3/29/2013	3/29/2014	3/29/2015	3/29/2016
Analyst V	\$134.83	\$138.88	\$143.04	\$147.33	\$151.75
Analyst IV	\$106.71	\$109.91	\$113.20	\$116.60	\$120.09
Analyst II	\$101.96	\$105.02	\$108.18	\$111.42	\$114.76
Analyst I	\$79.92	\$82.32	\$84.79	\$87.34	\$89.96
Consultant V	\$201.23	\$207.26	\$213.49	\$219.89	\$226.49
Consultant IV	\$170.22	\$175.33	\$180.59	\$186.00	\$191.59
Consultant III	\$142.23	\$146.50	\$150.89	\$155.42	\$160.08
Consultant II	\$113.86	\$117.27	\$120.80	\$124.43	\$128.16
Consultant I	\$90.05	\$92.75	\$95.53	\$98.39	\$101.34
Manager IV	\$172.11	\$177.27	\$182.59	\$188.07	\$193.70
Manager III	\$145.63	\$150.00	\$154.50	\$159.13	\$163.91
Manager II	\$142.23	\$146.50	\$150.89	\$155.42	\$160.08
Manager I	\$136.04	\$140.12	\$144.32	\$148.65	\$153.11
Project Coordinator III	\$113.86	\$117.27	\$120.80	\$124.43	\$128.16
Project Coordinator II	\$103.25	\$106.34	\$109.54	\$112.82	\$116.21
Project Coordinator I	\$67.10	\$69.10	\$71.18	\$73.32	\$75.52
Configuration Mgmt	\$97.18	\$100.11	\$103.11	\$106.20	\$109.39
Engineer IV	\$182.03	\$187.50	\$193.12	\$198.91	\$204.88
Engineer III	\$142.23	\$146.50	\$150.89	\$155.42	\$160.08
Engineer II	\$118.02	\$121.55	\$125.20	\$128.95	\$132.82
Engineer I	\$103.85	\$106.97	\$110.17	\$113.47	\$116.88
Quality Specialist	\$88.60	\$91.26	\$94.00	\$96.82	\$99.72
Technical Writer II	\$60.87	\$62.70	\$64.59	\$66.53	\$68.52
Technical Writer I	\$53.19	\$54.79	\$56.43	\$58.12	\$59.87

Hourly rates include the 0.75% Industrial Funding Fee that Apptis Inc will pay to GSA FSS.
 Incidental materials, travel and ODC's will be negotiated with the individual ordering agency.
 Travel will be billed in accordance with the Federal Travel Regulations.

SIN 874-7					
Program Integration and Project Management Services					
Government Site / Client Site / On-Site Rates					
Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
	3/30/2011	3/30/2012	3/30/2013	3/30/2014	3/30/2015
	3/29/2012	3/29/2013	3/29/2014	3/29/2015	3/29/2016
Analyst V	\$115.40	\$118.86	\$122.43	\$126.11	\$129.89
Analyst IV	\$91.35	\$94.09	\$96.91	\$99.82	\$102.82
Analyst II	\$87.28	\$89.90	\$92.60	\$95.38	\$98.24
Analyst I	\$68.41	\$70.45	\$72.57	\$74.75	\$76.98
Consultant V	\$172.24	\$177.41	\$182.73	\$188.22	\$193.86
Consultant IV	\$145.72	\$150.10	\$154.59	\$159.24	\$164.01
Consultant III	\$121.75	\$125.40	\$129.16	\$133.04	\$137.03
Consultant II	\$97.48	\$100.41	\$103.42	\$106.52	\$109.72
Consultant I	\$77.08	\$79.40	\$81.79	\$84.24	\$86.77
Manager IV	\$147.31	\$151.72	\$156.28	\$160.97	\$165.80
Manager III	\$124.67	\$128.41	\$132.25	\$136.22	\$140.31
Manager II	\$121.75	\$125.40	\$129.16	\$133.04	\$137.03
Manager I	\$116.48	\$119.96	\$123.57	\$127.27	\$131.09
Project Coordinator III	\$97.48	\$100.41	\$103.42	\$106.52	\$109.72
Project Coordinator II	\$88.38	\$91.03	\$93.76	\$96.58	\$99.47
Project Coordinator I	\$57.42	\$59.14	\$60.91	\$62.74	\$64.62
Configuration Mgmt	\$83.20	\$85.70	\$88.28	\$90.93	\$93.66
Engineer IV	\$155.84	\$160.51	\$165.32	\$170.28	\$175.40
Engineer III	\$121.75	\$125.40	\$129.16	\$133.04	\$137.03
Engineer II	\$101.02	\$104.05	\$107.18	\$110.39	\$113.71
Engineer I	\$88.90	\$91.57	\$94.31	\$97.15	\$100.06
Quality Specialist	\$75.83	\$78.11	\$80.46	\$82.87	\$85.36
Technical Writer II	\$52.10	\$53.66	\$55.26	\$56.92	\$58.63
Technical Writer I	\$45.52	\$46.89	\$48.30	\$49.74	\$51.23

Hourly rates include the 0.75% Industrial Funding Fee that Apptis Inc will pay to GSA FSS.

Incidental materials, travel and ODC's will be negotiated with the individual ordering agency.

Travel will be billed in accordance with the Federal Travel Regulations.

Incidental materials, travel and ODC's will be negotiated with the individual ordering agency.

Travel will be billed in accordance with the Federal Travel Regulations.